



**CELEBRATING 10 YEARS OF
IMPROVED LIVES AND LIVELIHOODS**

Robert Harris Photography

A letter from our Executive Director

A decade of dedication paves the way for future success

Dear friends and supporters of StoveTeam,

2018 marked the 10th Anniversary of StoveTeam International. That's a pretty amazing milestone, made possible by the dedicated service and support of volunteers and donors like you!

Since our inception, StoveTeam has accomplished a lot. **We've promoted the growth of an entire industry**, facilitating the creation of locally owned businesses producing fuel-efficient cookstoves in Latin America. We have supported the distribution of **more than 71,000** cookstoves and **impacted more than half-a-million** people.

We've expanded our programs to include not only the local production of cookstoves, but the creation of high quality, lab- and field-tested cookstoves that take into account the needs of our direct beneficiaries – including mothers, fathers, children, teachers and cooks. **We've also worked hard to improve the accessibility and affordability of cookstoves** including offering micro-credit to families unable to afford a lump sum payment for a stove.

Our early efforts creating factories have been leveraged through new programming that educates and empowers youth as advocates for clean energy within their homes and communities, helping StoveTeam to build a culture of clean cooking now and into the future.

StoveTeam's donor base has also grown. Our high impact work is supported by 75 volunteers and nearly 400 individuals, businesses and foundations annually! As a small organization, **your support has helped efficiently and effectively meet the demands of a more complex world.**

Thank you! **You offer stability in changing times**, helping us to deliver high quality services to families when *and* where it is needed most.

Cheers to 10 great years!

Katie Laughlin



OUR MISSION

StoveTeam International promotes the local production of safe, affordable and fuel-efficient cookstoves to replace dangerous open fires in the developing world.

We envision a world where no family must sacrifice its health, safety or education to cook a meal.

OUR APPROACH

Local Production

StoveTeam helps local entrepreneurs establish locally owned businesses in Latin America. These self-sustaining businesses produce safe, affordable and fuel-efficient cookstoves to replace dangerous open cooking fires. Our partners benefit local communities through local materials manufacturing, employment, support of local services and ultimately through the distribution of a local solution that promotes health, safety and environmental conservation.

Local Solutions

StoveTeam and our partners promote multiple improved cookstoves that are designed to meet the needs and demands of local users. Integrating user feedback is a major part of our design process because we know that if cooks don't love their stoves, they won't them. We pride ourselves on working with stove designs that are user developed and user approved.

Local Acceptance

There are many challenges to the sustained use of improved cookstoves. StoveTeam has worked for 10 years to improve awareness and affordability through various strategies including supporting local production, designing and implementing education campaigns, strategically placing cookstoves, providing stove subsidies and piloting cost reduction strategies. These efforts are helping to prove that a clean and efficient cookstove can ensure healthy living, environmental protection and economic advancement.

FROM THE FIELD

Las Hamacas is a community nestled in the mountains about four hours drive from Nicaragua's capital Managua. Families in Las Hamacas live without access to electricity and regularly travel four to five kilometers to fetch water. Access to resources became even more strained when the country fell into a deep political, economic and social crisis in April 2018.

Despite continuing nationwide turmoil, and serious threats to its viability as a business, StoveTeam's youngest factory partner, Avanza Factory, worked to ensure that communities like Las Hamacas gained access to fuel-efficient alternatives to open fires, helping to increase financial savings and day-to-day survival.

Thanks to a collaboration of StoveTeam supporters, the Avanza Factory, and local NGOs Families United and Project Hope **the entire community of Las Hamacas (72 families) was provided with Ecocina cookstoves.** Many more families throughout Central America have gained access to cookstoves in 2018 despite hardships like those experiences in Nicaragua. It is the dedication of our partners and supporters like you that makes this work possible.

WHY STOVES?



Open cooking fires

Cause 4 million deaths annually

Produce pollution equivalent to smoking 3 packs of cigarettes per day

Require extended periods of time each day collecting firewood

Contribute to deforestation



Ecocina cookstoves

Reduce fuel consumption by 50%

Decrease dangerous carbon monoxide by 68%

Benefit the global environment

Prevent burns

Support local economies

PROGRAM UPDATES

Education

StoveTeam prioritizes education along with the placement of each stove.

Our educational programs have continued to grow in 2018. In El Salvador, **StoveTeam placed 10 large institutional stoves in schools**, exposing parents and their children to the benefits of a fuel-efficient cookstove. In Honduras, StoveTeam initiated an educational program at a local school. **30 students were selected as Stove Ambassadors**. The children learned about the health, environmental and economic benefits of clean cookstoves. In conjunction with both programs, StoveTeam provided discounted stoves to the families of participating students. **By exposing young people to clean energy technology, StoveTeam aims to break the generational cycle of energy poverty.**



Design

For a stove to make the biggest impact, the user must love to use it!

For all stoves produced by our partner factories, StoveTeam conducts tests based on efficiency and user feedback. In 2018, all StoveTeam partner factories began building, testing and distributing large institutional stoves. **These stoves are efficient, safe, and inexpensive to build and are intended to benefit large institutions such as school and hospitals.** In El Salvador, various foundations supported StoveTeam's efforts to produce 10 institutional stoves and their placement in local schools. StoveTeam also provided discounts on Ecocinas to community members. **StoveTeam continues to conduct testing on the Ecocina to ensure that each family receives a high-quality stove.**



“StoveTeam has been successful because we are able to rely on and work with local people. Our connection to local people creates deep ties into local communities helping us to understand local needs and challenges in a way most US-based nonprofits can’t.”

-Kimberly Forrest, Board Member

PARTNER IMPACT

EcoComal

San Antonio Aguas Calientes,
Guatemala
Est. 2010

30,077 stoves produced

225,577 benefited



Inversiones Falcón

Nahulingo, El Salvador
Est. 2007

26,165 stoves produced

196,237 benefited



Fábrica Avanza

Estelí, Nicaragua
Est. 2016

1,806 stoves produced

13,545 benefited

E'Copan

Copan Ruinas, Honduras
Est. 2010

8,354 stoves produced

62,655 benefited

VOLUNTEER SUPPORT

4 TEAM TRIPS

including participants from across the US and Canada.

1 SERVICE LEARNING TRIP

in partnership with Oregon State University's Humanitarian Engineering Program.

75 TOTAL VOLUNTEERS

ranging in age from 7 to 75.

4,125 TOTAL HOURS

of volunteer service building and distributing fuel-efficient cookstoves.

Since its inception in 2008, StoveTeam has prioritized the importance of volunteer service. Our volunteer teams are exposed to the harsh realities of open cooking fires and the importance of clean cooking alternatives. Participants are a part of the solution – working each day to build fuel-efficient cookstoves and distribute them to families with great need.



We also conduct service learning trips, working with universities to provide students with real-world experiences. In 2018, StoveTeam partnered with the Humanitarian Engineering Program at Oregon State University for the second time. Students learned about the design, cultural relevance, and importance of the Ecocina, also providing StoveTeam with valuable research to help improve programs. ***All our trips prioritize service, partnership, and cross cultural collaboration.***

At first I did not understand how building stoves would help, but while I was there and saw what families experience every day, I saw how beneficial it is within the community and for individual families.”

-Volunteer, Age 13

A special thank you to...



Beyond our Borders Fund
of the Women's Foundation of Colorado

Bier Stein

Christadelphian Meal a Day Fund

Eugene Southtowne Rotary Club

Global Way Makers Foundation

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OSU Humanitarian Engineering Program

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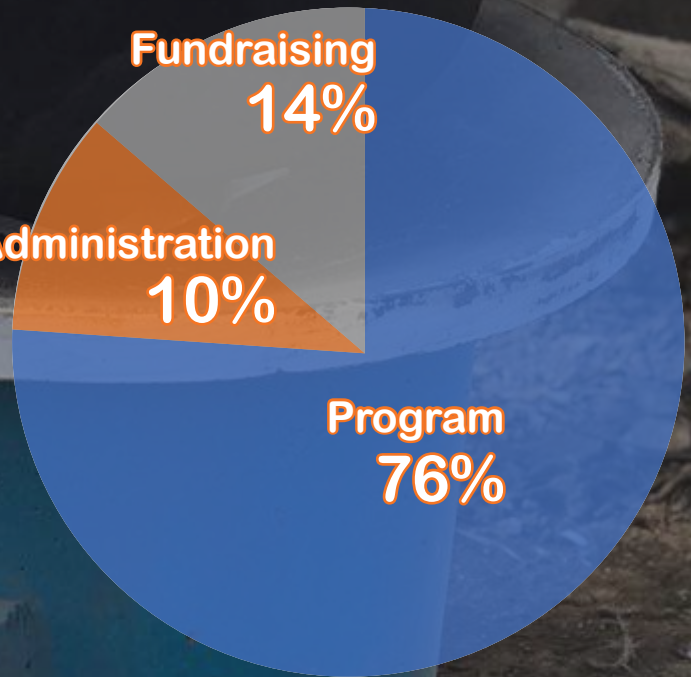
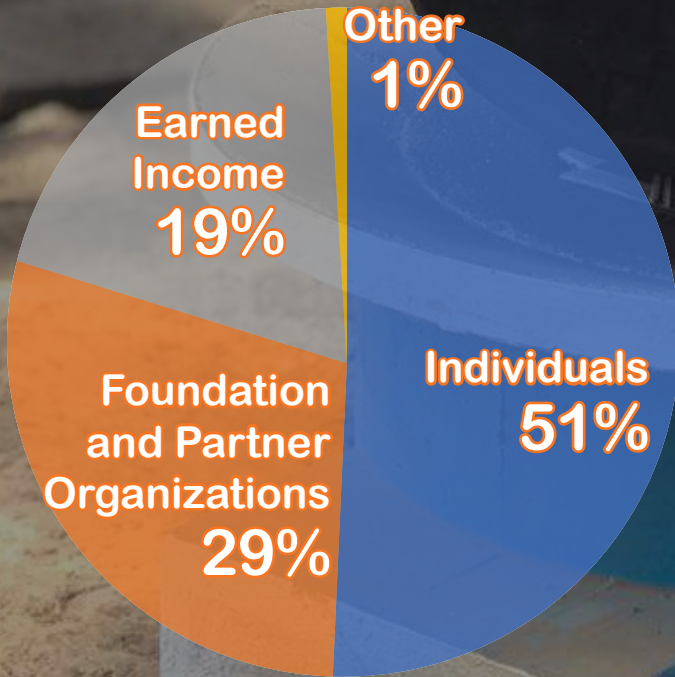
“Ten years ago when we were helping build the factory for Gustavo in El Salvador, someone asked me, ‘How did you create this family?’ We were and are a family of cookstove advocates dedicated to empowering those who have no choice other than to cook over an open fire. You are all part of the family that has helped install over 71,000 safe, affordable and fuel-efficient cookstoves in Central America. On behalf of all the families you have supported, thank you!”

-Nancy Hughes
Founder and President

FINANCIALS

Revenue
\$316,106

Expense
\$306,277



WAYS TO GIVE

Help ensure that no family must sacrifice its health, safety or education to cook a meal.

Invest Monthly

Become a pillar to our long-term success by donating monthly. This offers you a convenient way to automate your gift while providing year-round stability to ensure our programs have the greatest impact.

Fundraise

Rally your networks and inspire them to give in honor of clean and safe kitchens! Your fundraiser could center around a birthday, special event or other milestone.

Gifts of Stock

Support StoveTeam through gifts of stock, bonds or mutual funds. If you are 70.5 or older, you may qualify for an IRA Qualified Charitable Distribution. Consult your tax advisor.

Legacy Giving

With a planned gift to StoveTeam, you can help ensure that StoveTeam's high impact work continues for generations, while accomplishing your own financial and philanthropic goals.

"We love that by donating to StoveTeam, it fulfills so many of our wishes. It improves the quality of life of people in need, it creates jobs in local economies, and it helps to protect the ecosystem by decreasing the amount of wood used. My wife and I love cooking. Helping people around the world to cook more safely and efficiently feels great!"

*-Dustin Dawson
Monthly Donor*

**Visit our website,
email or call.**

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